

Message Text

UNCLASSIFIED

PAGE 01 BRIDGE 00111 181844Z

61

ACTION ARA-10

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /018 W

----- 017102

R 181648Z JAN 74

FM AMEMBASSY BRIDGETOWN

TO USDOC WASHDC

INFO SECSTATE WASHDC 6592

UNCLAS BRIDGETOWN 0111

E.O. 11652: N/A

TAGS: BFOL, BEXP, BB

SUBJ: PRIVATE TRADE OPPORTUNITY

1. BARBADOS 272/01/P 0012

2. 011874

3. E. FEATHERSTONE

4. 272-BARBADOS, WEST INDIES

5. Y-GOVERNMENT MARKETING CORPORATION

6.(A) CABLE, CALL OR WRITE

6.(B) MR E.F. HURLEY, GENERAL MANAGER

6.(C) BARBADOS MARKETING CORPORATION (BMC)

BRIDGETOWN, BARBADOS, W.I.

7. CABLE: "MARCORP", BRIDGETOWN; TELEPHONE: 63886

8. --

9. 101

10. BMC WANTS TO PURCHASE FOOD PROCESSING MACHINERY, PARTICULARLY
MACHINES DESIGNED TO PRESERVE OR PROLONG LIFE OF PRODUCE.

ALSO INTERESTED IN SECURING SERVICES OF FOOD TECHNICIANS
AND ADVISERS AS TO TYPES OF MACHINERY, TYPES OF FOOD PROCESSING.

10.(A) APPROXIMATE VALUE OF SALE US\$90,000;

10.(B) 3551000-FOOD PROCESSING MACHINERY;

10.(C) BMC, GOVERNMENT AGENCY-SOLE IMPORTER OF PRODUCE TO
BARBADOS. BMC IS GOVERNMENT MARKETING CORPORATION AND HAS
BEEN SUBJECT OF CONTROVERSY PAST FEW MONTHS BECAUSE OF
INADEQUATE MANAGEMENT AND TROUBLE WITH CASH FLOWS. EMBASSY
HAS, FOR INSTANCE, HAD ONE TRADE COMPLAINT AGAINST BMC FROM
AN AMERICAN FIRM. NEVERTHELESS, AS BMC IS A GOVERNMENT
AGENCY WE CONSIDER BMC SUITABLE CONTACT FOR U.S. FIRMS BUT
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WOULD ADVISE ANY PROSPECTIVE SUPPLIER TO DEAL WITH ORGANIZATION

ON AS SECURE A BASIS AS POSSIBLE.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 JAN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974BRIDGE00111
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: BRIDGETOWN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740133/aaaabeoc.tel
Line Count: 63
Locator: TEXT ON-LINE
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 26 APR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26 APR 2002 by daviscw>; APPROVED <20-Nov-2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BFOL, BEXP, BB, (HURLEY, E F)
To: n/a
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005